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董事长 Chairman

董事长致辞

MESSAGE FROM THE CHAIRMAN

2022年是党和国家历史上极为重要的一年，也是进出口银行发展进程中极不寻常、极不平凡的一年。面对艰难形势和艰巨任务，进出口银行以习近平新时代中国特色社会主义思想为指导，以迎接党的二十大、学习宣传贯彻党的二十大精神为主线，以落实中央巡视整改任务为抓手，以聚焦主责主业、强化职能定位、充分发挥政策性金融作用为主题，认真贯彻落实党中央、国务院决策部署，按照“疫情要防住、经济要稳住、发展要安全”的要求，积极投入经济“护盘行动”，全力服务国家战略和实体经济，圆满完成各项目标任务，政策性金融“当先导、稳增长、优结构、补短板”作用和特色进一步突出，高质量发展迈上新台阶。

一年来，我们坚持和加强党的全面领导，以高质量党建引领高质量发展。

把党的政治建设摆在首位，深刻领会“两个确立”的决定性意义，不断增强“四个意识”、坚定“四个自信”、做到“两个维护”。把学习宣传贯彻党的二十大精神作为首要政治任务，在全面学习、全面把握、全面落实上下功夫，服务国家现代化和民族复兴的思想自觉、政治自觉和行动自觉不断增强。自觉遵照习近平总书记“五个强化”“四个融入”“地毯式”整改要求，不折不扣推进整改任务，巡视整改工作取得阶段性成果。在党的领导下持续深化体制机制改革，加强公司治理规范化建设。坚持全面从严治党治行，行党委与驻行纪检监察组贯通协作，以鲜明态度、坚定决心和果断举措，强力推进正风肃纪反腐，营造风清气正的政治生态。

一年来，我们坚守和践行政策性金融职责使命，以自身高质量发展护航经济行稳致远。

坚守政策性银行职能定位，政策性业务占比创历史新高。将稳外贸作为全行重点工作，积极参与进博会、服贸会等重要贸易平台，超额完成对外贸易贷款、外贸产业贷款新增任务，有效促进外贸保稳提质。大力支持制造业高质量发展，充分发挥传统优势，深耕细作、重点发力，贷款新增创三年新高，在境内贷款中占比近半。成立进银基础设施基金有限公司，高质量投放基础设施基金和贷款，高效推进重点任务，支持项目带动了上万亿元的总投资规模。坚定服务国家对外工作大局，先后与印度尼西亚、坦桑尼亚、蒙古等多个来访国家签署项目贷款协议；坚持标志性项目和“小而美”项目并重，匈塞铁路、巴布亚新几内亚医院等多个项目取得重大进展，主发起设立中国—东盟投资合作基金二期，加强多双边机构合作。持续加力培优扶弱，加大绿色信贷投放，落地亚投行、新开行绿色信贷合作，提升小微企业服务力度，超额完成小微企业转贷款、小微外贸政策性贷款新增任务。

一年来，我们树牢和强化底线思维，以防范风险能力提升确保安全发展。

专业、有序推进重点攻坚项目化解，不良贷款自2012年以来首次实现“双下降”，防范化解风险取得积极成果。持续加强全面风险管理体系建设，强化客户、行业、市场等多维度风险预警，风险预见预判能力进一步提升。加强对大额集团客户及中小微企业风险管控，筑牢“三道防线”，做实贷款三查，维护来之不易的风险管控局面。加强研判预警，丰富防控手段，强化境外业务风险管控。

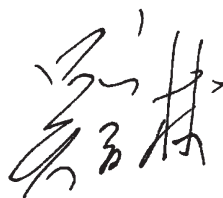
这些成绩的取得，离不开各方的大力支持和帮助。在此，我谨代表董事会向所有关心支持进出口银行改革发展的各界朋友致以诚挚谢意！

路虽远，行则将至；事虽难，做则必成。

我们在多年实践中积累了一些规律性认识，需要在今后的工作中继续坚持并不断充实完善，这就是：必须坚持党的全面领导，以坚强的政治引领和政治保障确保党中央、国务院决策部署落地落实；必须坚持政策性银行职能定位，以坚定的战略定力和战略清醒扛起政策性金融职责使命；必须坚持担当作为，以昂扬的精神境界和奋斗姿态凝聚干事创业的磅礴力量；必须坚持主动应变，以务实的政策举措和创新的工作方法推动高质量发展。

奋楫笃行再起航，戮力同心谋新篇。

2023年是全面贯彻落实党的二十大精神开局之年，做好经济金融工作尤为重要。我们要以习近平新时代中国特色社会主义思想为指导，全面贯彻落实党的二十大和中央经济工作会议精神，完整、准确、全面贯彻新发展理念，加快构建新发展格局，着力推动高质量发展，秉要执本、踔厉奋发，全力实现质的有效提升和量的合理增长，为推动全面建设社会主义现代化国家贡献口行力量。



中国进出口银行董事长

The year 2022 was a year of great importance in the history of the Communist Party of China (CPC) and our country, and also a truly momentous and extraordinary year in the development course of the Bank. Facing difficult times and daunting tasks, we at the Bank followed the guidance of Xi Jinping Thought on Socialism with Chinese Characteristics for a New Era, celebrated the 20th CPC National Congress by studying, publicizing, and implementing its guiding principles, and addressed the problems identified by the central discipline inspection team. As a policy bank, we focused on our main responsibilities and businesses in line with our position and functions to conscientiously implement the decisions of the CPC Central Committee and the State Council. In order to make sure that the requirements for keeping the pandemic under control, stabilizing the economy, and pursuing safe development were followed, we worked all-out to help keep the fundamentals of the economy stable and to serve national strategies and the real economy with all tasks and objectives accomplished. We played an increasingly prominent role as a policy-based financial institution in taking the lead to stabilize the economy, optimize its structure and address weak links, taking high-quality development to a new level.

We upheld and strengthened the Party's overall leadership, and pursued high-quality development with high-quality Party building.

With consolidating the Party's political building as a top priority, we gained a thorough understanding of the decisive significance of establishing Comrade Xi Jinping's core position on the Party Central Committee and in the Party as a whole and establishing the guiding role of Xi Jinping Thought on Socialism with Chinese Characteristics for a New Era, further strengthened our consciousness of the need to maintain political integrity, think in big-picture terms, follow the leadership core and keep in alignment with the central Party leadership, enhanced confidence in the path, theory, system and culture of socialism with Chinese characteristics, and upheld General Secretary Xi Jinping's core position on the Party Central Committee and in the Party as a whole as well as the Central Committee's authority and its centralized, unified leadership. We gave political priority to comprehensively studying, publicizing, and implementing the guiding principles set forth at the CPC's 20th National Congress, and contributed to China's modernization and national rejuvenation with an even greater sense of purpose in thinking, political orientation and action. In problem rectification, we acted on General Secretary Xi Jinping's relevant requirements to enhance political integrity, shoulder more responsibilities, assist in initiative implementation, draw more inferences and strengthen oversight and accountability. We incorporated rectification into day-to-day work, deepening reform, strict governance over the Party as well as leadership team cultivation. By earnestly delivering these actions, we secured important progress in addressing problems discovered by inspections. Under the CPC leadership, we continued to deepen reforms of systems and mechanisms, and further standardized corporate governance. We remained committed to exercising full and rigorous governance of Party organizations and the Bank. With unequivocal attitude, firm resolve and resolute measures, the Bank's Party Committee collaborated closely with the central discipline inspection and supervision team to improve Party conduct, enforce Party discipline and combat corruption, fostering a political atmosphere of integrity within the Party.

We faithfully executed our duties and fulfilled our missions as a policy-based financial institution, and contributed to the steady growth of Chinese economy with high-quality development.

We focused on our positioning and shouldered our responsibilities as a policy bank, achieving a record-high proportion of our policy-based facilities. We prioritized the objective of stabilizing foreign trade throughout the Bank, played an active role in such important trading platforms as China International Import Expo (CIIE) and China International Fair for Trade in Services (CIFTIS), and surpassed targets set for increase in foreign trade loans, thus ensuring stable and quality growth in foreign trade. We stepped up support for high-quality development of the manufacturing sector by leveraging traditional strengths and adopting targeted measures. The Bank's loans to the sector saw a three-year high in credit increase and took up nearly half of the domestic portfolio. We established the CEXIM Infrastructure Fund to speed up implementation of key tasks with high-quality investment in and credit supply to infrastructure projects, mobilizing over one trillion yuan of investment in total. We firmly supported China's international cooperation by signing loan agreements with foreign governments of Indonesia, Tanzania and Mongolia when they visited China. We placed equal emphasis on both flagship and small-yet-smart projects and made great progress in major projects including the Budapest-Belgrade Railway and the Enga Hospital in Papua New Guinea. We set up the China-ASEAN Investment Cooperation Fund II (CAF II), and strengthened ties with foreign peers and multilateral institutions. We leveraged our strengths to support leading corporates while caring for the vulnerable ones. We increased green credit supply by joining hands with Asian Infrastructure Investment Bank (AIIB) and New Development Bank (NDB), and provided better services for micro and small businesses with onlending and policy-backed facilities, well surpassing the targeted amount of credit disbursement.

We incorporated the bottom line into thinking, and ensured safe development by enhancing risk prevention capability.

We defused risks for key projects in a professional and orderly manner and made positive progress in risk prevention and resolution, realizing decrease in both outstanding balance and non-performing loan (NPL) ratio for the first time since 2012. We continued to improve comprehensive risk management system, built up the multi-dimensional risk warning mechanism of customers, industries and markets, and further enhanced the ability to predict and pre-judge risks. We strengthened risk control and management for large group clients and micro, small and medium-sized enterprises (MSMEs), built stronger lines of risk defense, and devoted substantial efforts to inspections on due diligence investigation, credit review, and post-lending management, so as to safeguard the hard-won achievements in risk control. We also strengthened research and alert on risks, and diversified approaches to intensify risk prevention and control on overseas projects.

All these outcomes cannot be achieved without the unfailing support and assistance from all parties. I would like to express, on behalf of the Board of Directors, heartfelt thanks to all those who have cared for and supported the Bank in its reform and development.

Long as the journey is, we will reach our destination if we stay the course; difficult as the task is, we will get the job done if we keep working at it.

Over the years, we have deepened our understanding of the rules governing our work, which will be continuously enriched and improved in the future, that is: we must uphold the Party's overall leadership and work for sound implementation of decisions made by the CPC Central Committee and the State Council with political guidance and guarantee; we must bear in mind our missions and remain sober-minded in shouldering our responsibilities as a policy bank with greater strategic resolve; we must rise up to challenges with greater morale, confidence and diligence; we must adapt to changes and pursue high-quality development with pragmatic policies and innovative approaches.

We will resolutely forge ahead in unison to open up a new chapter.

The year 2023 is the first year to fully implement the guiding principles of the 20th CPC National Congress, to which works on economic and financial fronts are of great importance. Under the guidance of Xi Jinping Thought on Socialism with Chinese Characteristics for a New Era, we will fully implement the guiding principles set forth by the 20th CPC National Congress and the Central Economic Work Conference, faithfully apply the new development philosophy on all fronts, accelerate the building of a new development paradigm, and focus on promoting high-quality development. We will advance with targeted measures to pursue greater achievements both qualitatively and quantitatively, making our own contributions to building a modern socialist country in all respects.